



Getting to Know Progyny

The University of Texas
System

06/07/2023





Our mission is to make everyone's dream
of parenthood come true

Progyny's Core Solution

Premier Provider Network

Highest level of specialized care

Network includes reproductive endocrinologists, reproductive urologists, and embryology labs

All providers are continuously managed for outcomes & adherence to best practices

Large, managed network of top providers

Integrated Rx Experience

Medical integrated with Rx for a single authorization to avoid treatment delays

~20% Rx unit cost savings;

~10% waste management savings

Comprehensive, equitable **benefit design**



Connected tech platform

enabling data sharing across entire benefit



Integrated medical and Rx

The Progyny Smart Cycle

Bundles all standard of care services & technology needed for a treatment cycle

Fits every path to parenthood & empowers providers & members to make the best care decisions

Includes latest science & technology

Personalized Support
Dedicated PCA and digital companion

Dedicated Care

Members have unlimited access to a dedicated Patient Care Advocate (PCA) for clinical guidance, education, & emotional support throughout their journey

Access to clinical educators, fertility nurses, embryologists, and adoption and surrogacy coaches

Delivers the most value for your benefit dollar

Healthier pregnancies

Greater success of pregnancy;
Fewer treatments

Better Rx experience

~20% Rx unit cost savings;
~10% waste management savings



Treatment cost savings



Multiples cost avoidance



Medication cost savings



Increased productivity

Healthier babies

Fewer NICU stays due to premature births;
Fewer C-sections;
Reduced readmissions: bronchiolitis,
RSV, jaundice, etc.

Happier, more supported employees

Reduced stress due to supported journey
Fewer treatments and appointments
Less time spent navigating options alone

Dedicated high-touch, concierge member support



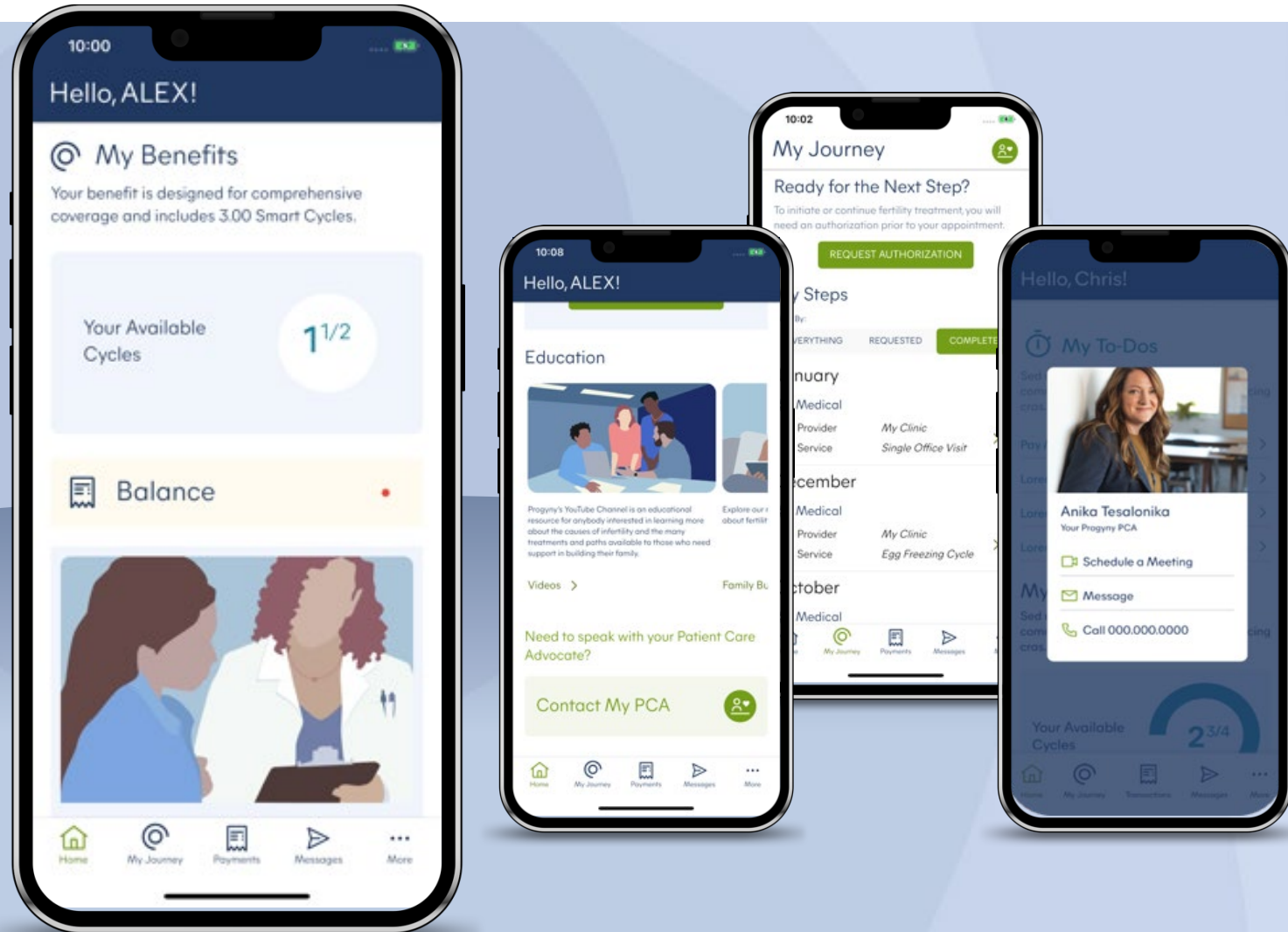
PCAs are
**reproductive
health and
fertility experts**

NPS +82

Member journey is supported by a dedicated Patient Care Advocate (PCA), education, and digital support.

- **MemberMatch program:** enhanced feature that will pair members to their perfect PCA based on unique preferences during their onboarding
- **Unlimited, comprehensive support:** Provide emotional support, guidance, education, and care facilitation
- **Inclusive, culturally competent care:** Support for every journey to parenthood, including adoption and surrogacy
- **PCAs meet members where they are:** member portal, app, phone, secure messaging, with **15+ interactions per member** on average
- **Digital tools to enhance the experience:** Comprehensive member portal that is a one stop for everything a member needs; Progyny Rx app tracks delivery with real-time updates
- **On-demand education:** content, video series and curated podcast covering fertility, nutrition, pregnancy, and more by experts

Complemented by virtual care navigation and digital tools



Instantly connect

Register for the benefit and schedule an appointment or call a PCA instantly

Personalized next steps

Curated home screen and to-dos based on where a member is in their journey

Easy to track

All benefit information in one place with real time updates

Real-time insight for reduced stress

Rx tracking in real time

On-demand education

Extensive content, video series and podcast covering preconception, fertility, nutrition, etc.

Large provider network with premier fertility specialists

950+ fertility specialists at 650 locations

Only the top providers join the Progyny network:

- Must meet quality and volume standards to be considered for network
- Board certified; 100+ ART cycles annually
- Clinical guidelines set by a Medical Advisory Board of REIs in accordance with ASRM
- Network includes reproductive endocrinologists, reproductive urologists, and embryology labs





Your Progyny Benefit

Highlights of Your Progyny Benefit

Effective **09.01.2022**

2 Smart Cycles (lifetime limit)

Progyny Rx (Integrated fertility medication coverage)

Donor Tissue Purchase (Eggs and Sperm)

Fertility Preservation (Egg and sperm freezing coverage)

*Members receiving treatment must be enrolled in the UT Select Health Plan for 12 consecutive months with no gaps

** Initial consults and diagnostics are covered at 100%. Member out-of-pocket responsibility is \$750 per ¼ of a Smart Cycle (medications included)

Included in the Progyny Fertility Benefit

- Concierge Patient Care Coordination
- Adoption & Surrogacy Counseling
- Emotional Support
- Comprehensive Consultations
- Tissue Storage
- Tissue Transportation
- Secure Member Portal

Integrated pharmacy program

- Covers medication in the same comprehensive, patient-first way we cover other medical care
- Enhanced member experience that removes abrasions seen with wallet cards, Rx discount cards
- 24/7-member support
- Delivers cost savings for employers
- Partnership with Express Scripts

93%
of clients
who went live
in 2022 utilize
Progyny Rx

**+79
NPS***

*Data Through: 11/03/2022



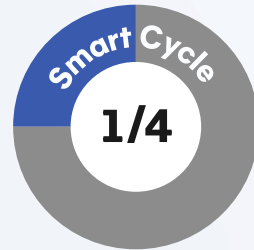
Equitable and comprehensive benefit design

Meets members' needs

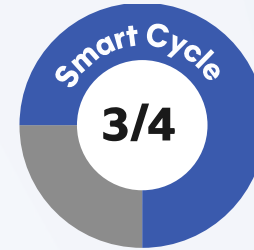
- Easy to understand
- Mirrors how members engage with healthcare for other medical conditions
- Works for any member, for any journey
- Alleviates member anxiety and stress

Delivers what employers want

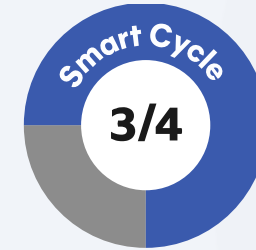
- Ability to cap benefit without compromising care
- Ensures members aren't pushed to unnecessary treatments
- Allows for full visibility into fertility spend



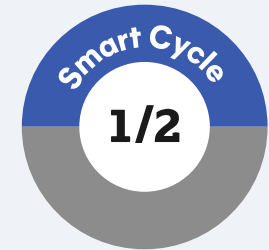
Intrauterine Insemination (IUI)



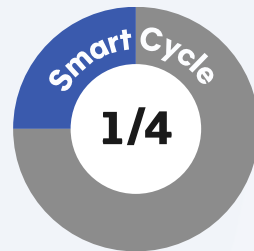
IVF Fresh Cycle



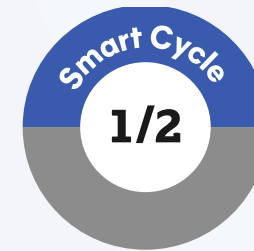
IVF Freeze-All Cycle



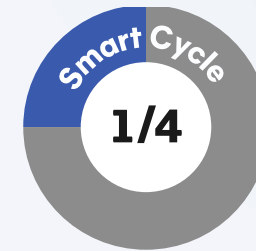
Frozen Oocyte Transfer (FOT)



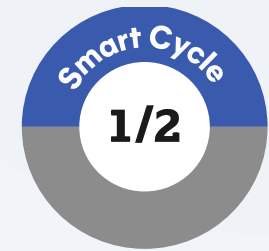
Frozen Embryo Transfer (FET)



Egg Freezing



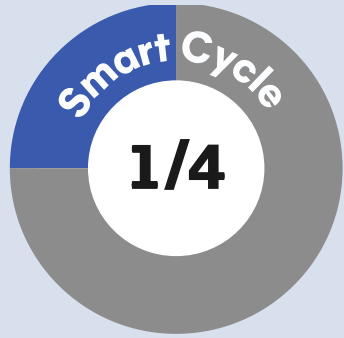
Sperm Freezing



Frozen Oocyte to IVF Freeze-All

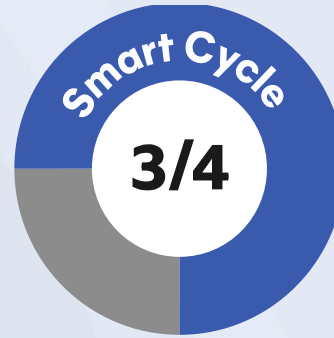
The Smart Cycle works for everyone

All individual services are bundled into the Smart Cycle, enabling evidence-based care. Below are examples of some commonly used Smart Cycles to demonstrate the comprehensive coverage.



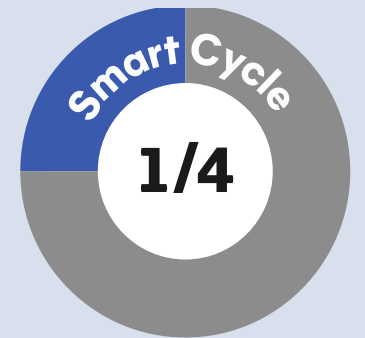
Intrauterine Insemination (IUI)

- Complex sperm wash & prep
- Cycle management
- Insemination
- Office visits
- Simple sperm wash & prep
- Ultrasounds & in-cycle bloodwork (W3, P4, beta hCG, FSH, LH)



IVF Freeze-All Cycle

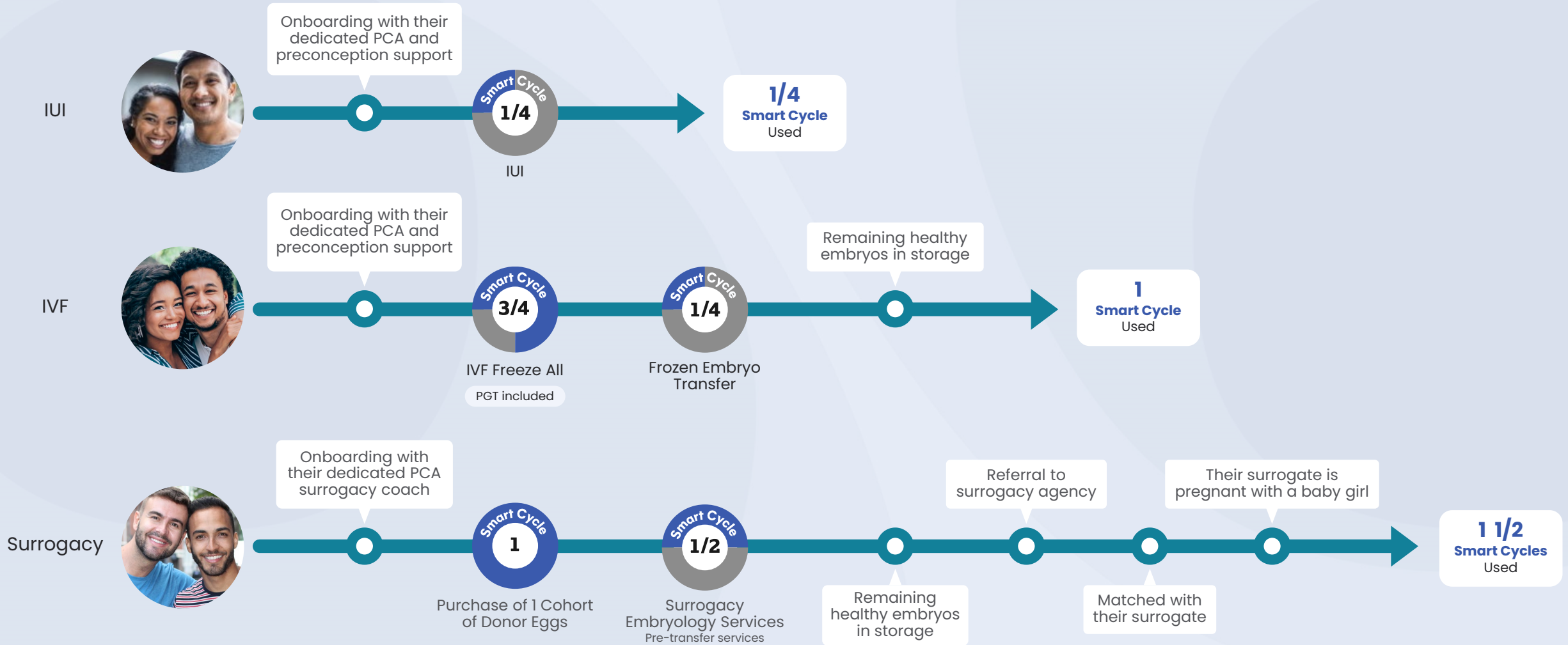
- Anesthesia (for egg retrieval)
- Assisted hatching
- Blastocyst culture
- Complex sperm wash & prep
- Cycle management
- Embryo biopsy
- Embryo culture lab
- Intracytoplasmic sperm injection (ICSI)
- Office visits
- Oocyte fertilization/insemination
- Oocyte identification
- Preimplantation genetic testing for aneuploidy (PGT-A)
- Preparation and cryopreservation of extra embryo(s)
- Retrieval (follicular aspiration, to include ultrasound guidance)
- Simple sperm wash & prep
- Tissue storage (1 year)
- Ultrasounds & in-cycle bloodwork (E2, P4, beta hCG, FSH, LH)
- Fertility medications



Frozen Embryo Transfer (FET)

- Cycle management
- Embryo thaw
- Embryo transfer (eSET) w/ultrasound guidance
- Office visits
- Preparation of embryo(s) for transfer
- Ultrasounds & in-cycle bloodwork (E2, P4, beta hCG, FSH, LH)

The Smart Cycle supports all paths to parenthood



Understanding Your Financial Responsibility

Simplifying Insurance Terminology

- Your **premium** is the amount you pay per month for your insurance.
- You are/may also be responsible for a **copayment**, which is a flat fee for certain services or prescriptions, determined by your plan.

There is only a copay, per quarter Smart Cycle.

- Initial Consult - No Copay
- Single Office Visit - No Copay
- Services worth $\frac{1}{4}$ Smart Cycle - \$750
- Services worth $\frac{1}{2}$ Smart Cycle - \$1,500
- Services worth $\frac{3}{4}$ Smart Cycle - \$2,250
- Services worth 1 Smart Cycle - \$3,000
- Services worth 0 Smart Cycles (e.g., cancelled cycles with 0 Smart Cycle deduction) - No Copay
- Cost of medications for treatments are included in the set copays above.

Enhanced Reproductive Urology Services

- Members have access to reproductive urology services covered by Progyny (*no Smart Cycle deduction*) for a seamless member experience
- Progyny is the **first and only solution** with a curated network of top reproductive urologists
- New curated content available developed in conjunction with reproductive urologists, including a services overview and FAQs

Member Webinar: Let's Talk About Male Infertility
Thursday, June 15, 2023

During Men's Health Week (June 12 – 18), we're having an important conversation about male reproductive health and what you need to know about fertility.



Our partnership with you

1

Drive awareness and engagement with your members

- Highlight on communication channels that meet your members where they receive information
- Share ongoing Progyny marketing materials and engage in custom opportunities
- Leverage shared resources during key awareness months and engage with ERGs

2

Ensure fertility benefit aligns with member needs and your priorities

- Support your benefit philosophy and understand annual priorities
- Review utilization data to gather insights on usage trends, member feedback, outcomes and impact
- Align priorities and data insights to support right benefit design

3

Partner to elevate your investment in family building

- Surface member stories to share impact across your organization
- Identify opportunities to support public promotion, through publications, case-studies, speaking opportunities, and social media

2023 member webinars

1/31 Webinar:

Your Family Building Journey with Progyny

Learn more about the Progyny benefit, how it works, and the many ways individuals and couples can build their families.

3/23 Webinar:

Egg Freezing 101

Learn more about the egg freezing process, what it entails, and if it's right for you.

4/26 Webinar:

A Balancing Act: Navigating Work and Fertility Treatment

Fertility treatment can impact just about every aspect of your life. Learn practical tips for managing treatment and your career.

6/15 Webinar:

Let's Talk About Male Infertility

During Men's Health Week, we're having an important conversation about male reproductive health and what you need to know about fertility.

11/14 Webinar:

Understanding the Adoption Process

During Adoption Awareness Month, learn more about the adoption process including; what to consider, different pathways, average costs and legal considerations.



Questions??